



Financial Presentation for Quarter I FY 2017-18



Disclaimer

Statements in this presentation, particularly those which relate to management's views and analysis, describing the Company's objectives, projections, estimates and expectations may constitute "forward looking statements" within the meaning of applicable laws and regulations. Actual results might differ materially from those either expressed or implied.

Highlights

Q1 FY 2017-18



Enriching Lives

Successfully commissioned Cupola Furnace

Received Mahindra Supplier Excellence Award

Successfully implemented GST without business blackout effective from 1st July 2017

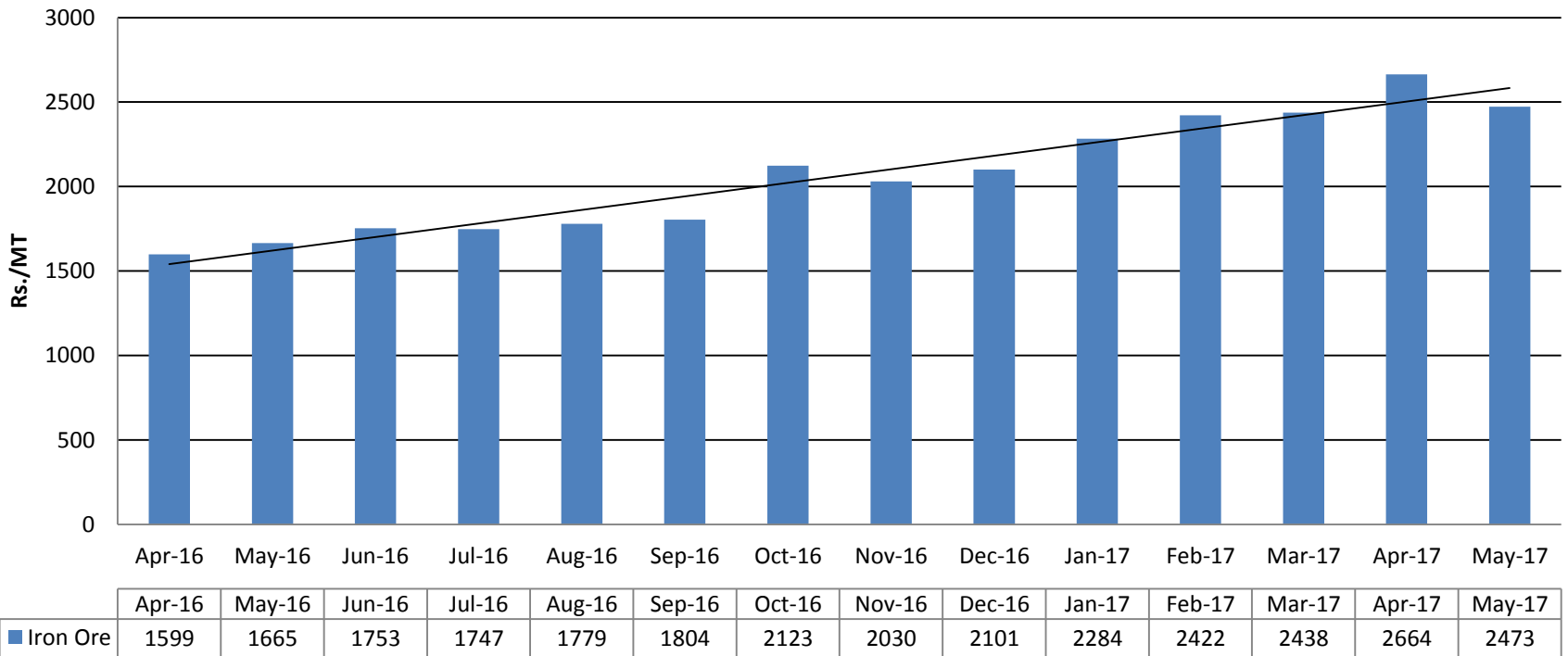
Raw Material Price Trend

Iron Ore



Enriching Lives

Iron Ore Price Trend



Source: Indian Bureau of Mines

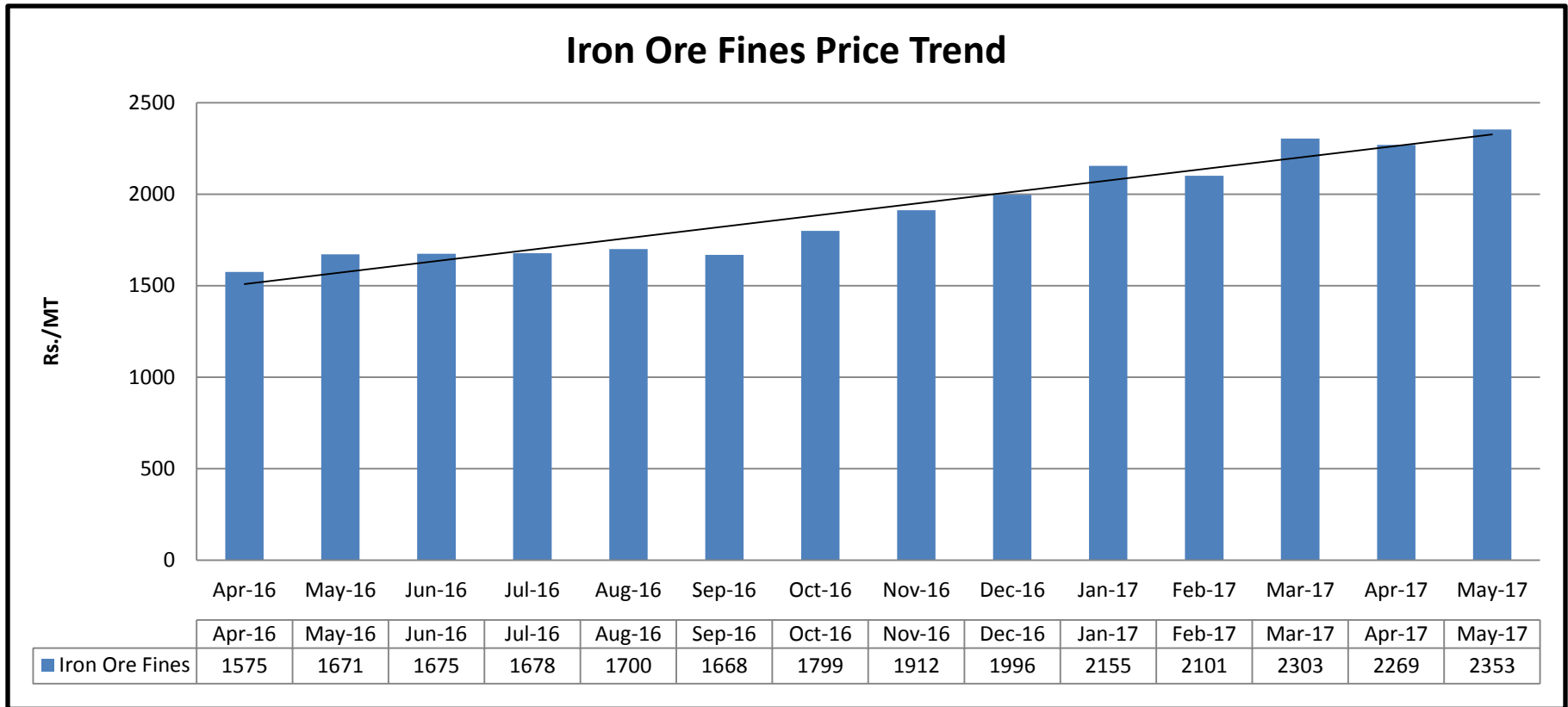
NOTE: The Iron ore base prices has increase by more than Rs. 874/ MT from Apr 2016 to May 2017

Raw Material Price Trend

Iron Ore Fines



Enriching Lives



Source: Indian Bureau of Mines

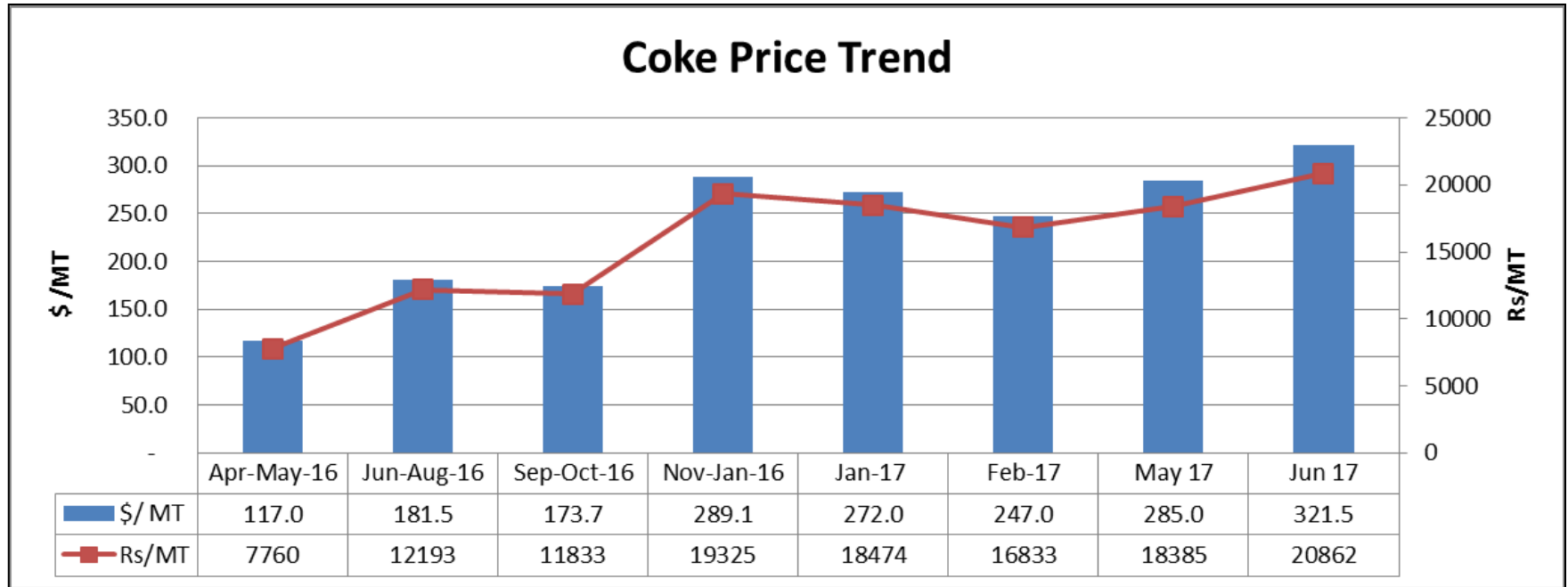
NOTE: The Iron ore fines base prices has increased by around Rs. 778/ MT from Apr 2016 to May- 2017

Raw Material Price Trend

Imported Coke



Enriching Lives



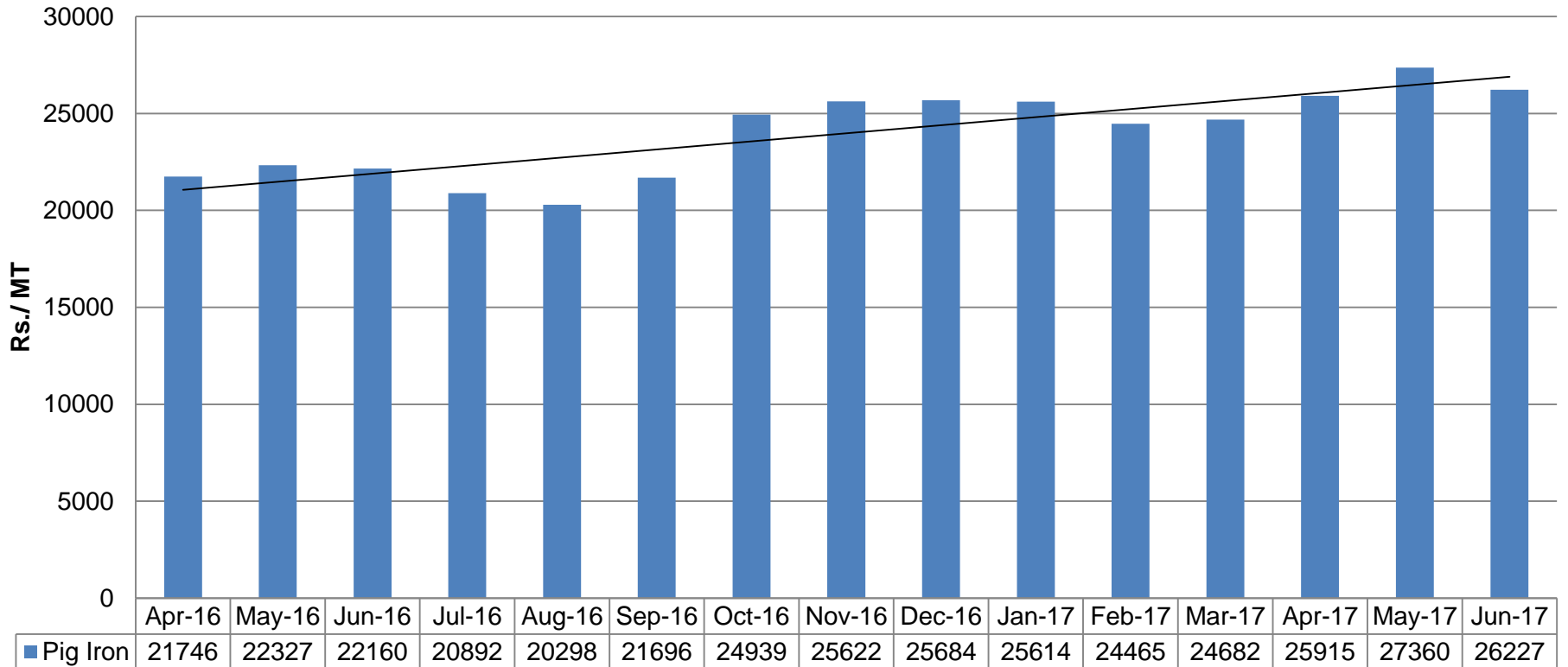
NOTE: The Imported Coke prices has increased by \$ 168/ MT from Apr-May 2016 to May 2017

Pig Iron Price Trend



Enriching Lives

Pig Iron ExW prices



NOTE: Whereas the Pig Iron prices has increased by around Rs. 4170/ MT from Apr 2016 to Apr 2017



Financial Highlights

In Rs. Crores

Particulars	Q1 FY2017	Q1 FY2018	Variation
Revenue from Operations	336.43	377.22	12%
Other Income	3.38	1.02	
Total Income	339.81	378.24	11%
Cost of Material Consumed (Including Changes in Inventories)	172.80	254.36	47%
<i>% to Revenue from Operation</i>	51%	67%	
Employee benefits expense	18.47	18.35	-1%
Other expenses	77.43	88.38	14%
EBIDTA	71.11	17.15	-76%
Finance Cost	4.37	3.09	-29%
Depreciation and amortisation expense	11.94	12.51	5%
PBT	54.80	1.55	-97%



Sales Details

	2016-17 (MT)	2017-18 (MT)
Sales	Q1	Q1
Pig Iron	72,419	66,186
Castings	17,002	18,139
	2016-17 (Rs.Cr.)	2017-18 (Rs.Cr.)
Sales	Q1	Q1
Pig Iron	161.03	180.12
Castings	133.10	145.11
Others	5.53	8.73
Net Sales	299.66	333.96
Excise Duty on Sales	36.77	43.26
Revenue from Operations	336.43	377.22



Dividend to PAT Ratio

Particulars	2012-13	2013-14	2014-15	2015-16	2016-17
Dividend on Equity	25%	25%	25%	25%	35%
Profit After Tax (Rs. In Cr)	39	40	49	58	91
Dividend (Rs. In Cr)	17	17	17	17	24
Tax on Dividend (Rs.in Cr)	2	3	4	4	5
Total Dividend (Rs.in Cr)	19	20	21	21	29
Dividend to PAT Ratio	49%	50%	42%	36%	32%

Customer Recognition



Enriching Lives





Enriching Lives

THANK YOU